

SOLUTIONS FOR A BETTER CLIMATE

factsheet

COMPANY OVERVIEW

Our Mission

Founded in 2007, ecolutions is an international developer of renewable energy projects and carbon assets. We are driven by a shared belief that we have a responsibility to combat climate change and reduce our dependence on unsustainable energy sources. Our goal is simple – provide Solutions for a Better Climate. In pursuing our goal, we hope to successfully realize our vision of bringing emerging countries onto a low-carbon path by developing renewable energy and carbon assets.

Our Focus

We focus our solutions in China and India. With rapid economic and population growth, these two nations are facing a rising demand for energy and a growing carbon footprint. Fortunately, both China and India are actively engaged in promoting the development of a low-carbon, sustainable energy supply.

Our People

Our team is composed of more than 50 diverse professionals from the financial, industrial, and science sectors who offer established know-how and deep networks locally. We are united by our shared passion for creating a better climate globally.

Our Experience

- Approx. EUR 50 mil under management
- Invested in and developing 70 MW wind, 30 MW biomass, and 6 MW landfill gas capture
- More than 20 PDD assignments
- Primary CER portfolio of approx. 5 mil CERs

Our Proposition

The integrated business model of ecolutions creates ecological and economic value in a unique way. From investing in a wind power park to selling carbon credits, the solutions we offer cover the entire carbon value chain, and operate in line with the Clean Development Mechanism (CDM). We aim to support our clientele in developing and maximizing opportunities and value for their enterprise in the most efficient and sustainable way possible. Regardless of your needs, we can offer your company flexible solutions to meet your most demanding challenges.

SOLUTIONS

Project Investment & Development

We locally manage, structure, and invest in early-stage renewable energy projects (e.g., wind, biomass, landfill gas capture) from conception to commissioning. For experienced and long-term investors and financial institutions looking to minimize risk and maximize their investment, we offer the following.

- Identify best sites and negotiate with land owner
- Due diligence with world-class external experts
- Estimate project costs and timeline
- Coordinate all approvals including EIA
- Identify and negotiate technology and equipment supply
- Identify and negotiate the EPC provider and contract
- Negotiate the Power Purchase Agreement
- Secure project funding and identify equity and debt partners
- CDM and carbon credit development
- Exit operational projects to long-term investors and utilities

Carbon Advisory Services

We offer an experienced team of professionals with the skills, credentials, and local networks needed to help project proponents maximize the value of their carbon assets while minimizing risk across the entire carbon asset generation cycle.

- Help project owners monetize their carbon assets
- Project documentation: Project Idea Note (PIN), Project Design Document (PDD)
- Project due diligence including feasibility and risk assessment
- Coordination with DOEs, host country, and other regulatory bodies
- Experience in renewable energy, energy efficiency, landfill gas, biomass, and biogas
- Calculation of your company's carbon emissions and offsetting

SOLUTIONS
Carbon Trading – Origination

We maintain dedicated local teams focused on origination and development of primary and issued CERs and VERs in China, India, and SE Asia. We offer you flexible solutions to meet your carbon credit needs.

- Project identification and due diligence including feasibility and risk assessment
- Management through the CDM and voluntary process and project cycle
- Post-registration management including monitoring and reporting
- Access to our sales and marketing team and distribution networks
- Experience in renewable energy, energy efficiency, landfill gas, biomass, and biogas

Carbon Trading – Sales & Marketing

Through our office in Frankfurt, we have a team specializing in sales and marketing of CERs and VERs.

- Facilitate the sale of CERs / VERs through our network of buyers and exchange platforms (e.g., World Energy)
- Due diligence and risk management process that guarantees high-performance in technical, financial, legal, and CDM-related areas
- Access to quality projects (e.g., Gold Standard)
- Flexible pricing structures, experienced negotiation, and project management throughout the entire CDM cycle
- Reliable and credit-worthy partners
- Increased delivery rates through continuous project management beyond commissioning and registration


CONTACT
ECOLUTIONS GMBH & CO. KGAA

Grüneburgweg 18 / 60322 Frankfurt am Main / Germany / Tel +49 (0)69 915 010 80 / info@ecolutions.de

ECOLUTIONS CARBON INDIA PVT. LTD Mahender Chambers. 15. Opp. Dukes Factory / Chembur / 400 071 Mumbai / India

ECOLUTIONS NEW ENERGY INVESTMENT CO. LTD

1505, Block 15, China Central Place, 89 Jianguo Road / Chaoyang District / 100025 Beijing / China

ECOLUTIONS SINGAPORE PTE LTD Level 30, Six Battery Road / 049909 Singapore

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